

SINOWAY Newsletter

Mar., 2022

☆Market information and Sinoway Comments-how to reduce the risk

Since Russia-Ukraine war, there are considerable influences on business all over the world.

- 1) The exchange rates of US dollar and Euro fall sharply in March, RMB remain strong and may fluctuate in the future .
- 2) The rising cost of basic raw materials and energy lead to the ascending prices of many products.
- 3) Some destination ports are jammed , Airlines have reduced or canceled some flights which has led to the shipping freights of air ,courier or sea increased accordingly.

The global shipping industry still face many challenges in 2022. The ports and containers are blocked up, it is difficult to dispatch cargos on time. Especially in China, the shipment is always delayed . The transportation remains quite tight, and the shipping cost may keep rising for a short time.

Sinoway suggestions :

- 1) Customers make the demand forecast of regular items in the next 2~3 months. Then, our Sinoway will recheck the supplying situations of these items as earlier as possible to make the products at lower prices than usual.
- 2) In order to avoid exchange rate changing sharply, our customers are advised to pay RMB instead of USD /EUR if convenient.
- 3) For some high value products with small quantities below 25kg, shipping by courier like DHL door to door is much faster and economic.(Comparing with the prices by air or by courier then choose the cheaper way.)

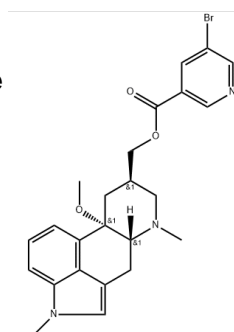
☆New Product Recommendation

This month, here we introduce a nice product : **Nicergoline**

Product name : Nicergoline

CAS No: 27848-84-6

Structure:



Usage: for brain health medicine such as treatment for dementia , cerebrovascular disease ,acute cerebral infarction ,migraine ..etc.

Quality : EP10 standards with GMP and DMF documents

Advantages:

- 1) High quality EP10 standards, the same quality as from Pfizer /Teva.
- 2) Very competitive price (much lower price than from Pfizer /Teva).
- 3) The only GMP source in China with DMF documents.
- 4) Advantaged fermentation technology for lysergic acid ,the production covers the supply chain from raw materials / intermediates to API and formulation of Niergolin .
- 5) Custom development and manufacturing for all lysergic acid derivatives.
- 6) Large Production capacity 10Mt per year, 300-500kg inventory for quickly shipment.

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